



# echOsonix™

## 90-Day Trial Agreement

---

At SOR, Inc. we recognize that some customers may not be sure an ultrasonic transmitter suits their needs. For those willing to give the echOsonix™ a try, we offer this 90-day trial agreement. We are confident that the echOsonix™ can outperform other level transmitters. To support that, we provide this 90-day guarantee so that prospective customers can assure themselves of the echOsonix™ performance in their application.

### How it works...

1. Fill out the application worksheets found in the back of the Ultrasonic Level Transmitter catalog (Form #1035) or on-line at [www.echosonix.com](http://www.echosonix.com) as completely as possible.
2. Fax completed application worksheets to SOR, Inc. We will review the application and determine if we think the echOsonix™ will work or not. *Note: all trial units must be qualified and approved by SOR prior to purchase.*
3. Submit a purchase order for the unit quoted by SOR, Inc. The payment terms for this purchase order should be "net 90 days."
4. Install the delivered unit per the Ultrasonic Level Transmitter General Instructions (Form #1034) and any special instructions provided by the factory.
5. Monitor performance of the unit for the 90-day trial period. If any problems are found, contact SOR, Inc. immediately for resolutions.

### What it covers...

Any echOsonix™ used in a qualified application can be purchased under this agreement. The model number of the product chosen is unrestricted by this agreement and should be selected by SOR, Inc. to meet the customer's needs. The terms of this agreement are:

- Application must be qualified by SOR, Inc. The unit selected will be covered by an application warranty during the trial period. If the unit cannot satisfactorily monitor the process within the 90 days, it can be returned to SOR, Inc. for a full refund.

***Note:** The application warranty does not cover incurred costs such as installation and wiring. This agreement is for the cost of the echOsonix™ only. The installation method must be per SOR, Inc. Form #1034, General Instructions. SOR, Inc. is not liable for trial units that do not operate due to improper installation.*

- One trial unit per application type per site. For example, if a site has 10 cement silos, they can get a single trial unit for one silo. The same site can get another trial unit for a different application such as fly ash.
- The trial period is 90 calendar days from date of shipment from SOR, Inc. The order will be invoiced at time of shipment with payment terms of net 90 days.

### Thank you!

We thank you for testing the echOsonix™ in your application. At SOR, Inc., we believe this product is the best non-contact level transmitter on the market. We want to transfer that confidence to you through support like this 90-day trial agreement. If there is any way we can make working with us any easier, we encourage you to let us know.

SOR Form 1239 (06.05)

Phone: 913-888-2630

Contact the factory for more information or alternate product options.

Toll Free: 800-676-6794

Fax: 913-888-0767

[www.sorinc.com](http://www.sorinc.com)