

SUBJECT MATTER EXPERT SPOTLIGHT

SENSOR Grab Sampling Expert *Best in Class*



Billy Terry is a Product Manager for SOR Controls Group (SCG) and is responsible for the overall product line management for the SENSOR Sampling Systems brand.

EXPERIENCE Billy Terry has over 29 years' experience working in various capacities focused primarily on Grab Sampling. He began his career as a Lead Assembler at Texas Sampling Inc. (TSI), but soon was progressing into many other aspects of building a world class manufacturing business. During Billy's 25-year career at TSI, he was instrumental in building it from a start-up to a multi-million dollar a year company. He performed many job functions during his tenure including Field Service Technician and Manufacturing Supervisor. From there Billy progressed through the company holding positions such as Head Quality Inspector, ISO9001:2008 Quality Administrator, Application Engineer and Lead Sampling Engineer.

UNIQUE KNOWLEDGE Billy has some of the most unique knowledge of Refining, Petrochem, and Chemical processes and the closed loop grab sample collection systems required for those industry applications. He has worked closely with customers throughout the downstream market to create solutions for the most difficult of applications. The solutions provided are an important part of process optimization, environmental, and safety. Not only is Billy an authority on grab sampling systems, but he is one of the top subject matter experts in the world as it applies to sampling Hydrofluoric (HF) acid. HF is one of the most challenging and dangerous process medias to sample. Collecting samples of HF acid requires a special grab sampling system and someone with a deep understanding of not only this media, but all kinds of process media.



BUILDING THE RIGHT TEAM And Billy is not the only one who understands sampling! Billy has assembled a team of some of the most knowledgeable grab sampling experts in the industry. Members of his team have worked for the largest sampling competitor and have been personally trained by Billy.

The SENSOR group has worked to acquire an active install base of satisfied customers. SENSOR leverages off the stable foundation of 75 years of being in business that SOR Controls Group provides. SOR is committing resources to putting processes and systems in place to expand the equipment required and manufacturing footprint to establish SENSOR as the market leader for grab sampling systems.

Come get on this train!

SENSOR
S A M P L I N G S Y S T E M S